



*P&A Legal*



Your Business Our Value

*P&A Legal* is a law firm characterized by a consolidated competence in the area of the southern Mediterranean, with a specific attention to some countries deemed most strategic and future growth.

Integrating different and complementary skills, *P&A Legal* support for Italian and foreign companies providing professional services to ensure that they can develop so profitable their business, ensuring full assistance in legal and commercial and a concrete accompaniments in individual markets of interest.



*P&A Legal* has its office in Tripoli (Libya) since 2002, Casablanca (Morocco) since 2013, Cairo (Egypt) in partnership with MENA ASSOCIATES, which operate from 20 years in the Egyptian market (for more info [www.amereller.com](http://www.amereller.com)) and in Teheran (Iran) since 2015 with the professional association Persia Primo Consulting (for more info [www.persia-ppc.com](http://www.persia-ppc.com)).



*P&A Legal* gained significant experience with particular reference to:

Commercial contract law

Company law

Tax law

Banking law

Labour law

Transport law

Industrial and copyright law

Public procurement law and building & constructions

Energy law and oil & gas

Private international law

Commercial litigation, civil, criminal law before all local jurisdictions

Arbitration

## *The perspective*

*P&A Legal* overcomes the traditional concept of assistance, adhering to a method of client's flanking.

An approach based on the complete organization and the time's rationalization.

## **Partners**

**Paolo Greco** is founder and managing partner of P&A Legal. He is responsible for Cairo office, member of Euro-Arab Association for International Arbitration and of Mediterranean Arbitration Council. LL.M. “Commercial relationships and investments with Arabs States” organized by University of Bologna, PhD at the University of Bologna in International Transport laws with a research on Maritime Transport in Arab Countries. Working in North Africa, and mainly in Libya, since 2002 and specializes in Arab countries commercial and trade law. Paolo assists Italian and international companies listed and not. He is member of NIBI ([www.nibi-milano.it](http://www.nibi-milano.it)). He is author of articles on Arab Countries laws. He frequently attend to conference and workshops as speaker.

**Mohamed R. Bara**, lawyer, partner and responsible for Tripoli office, admitted at the Lawyers Bar Association of Tripoli. He is a professor at the University of Tripoli Al Fatha and Academy of Graduates Studies in Janzour. Professional in Libya, his clients are Libyan authorities and Government agencies, Italian and international companies.

## **Partners**

**Aziz Chabib**, partner, responsible for Casablanca office, University of Parma (Business and Company Law), IPSOA – Master in international taxation and the European Union, the SUN 24 hours – Master in Taxation of extraordinary transactions, the Sun 24 HOURS-Master in International operations I.V.A., OIDA – MA in Customs and Excise Law. Tax consultant and Accountant in Morocco and Italy, Aziz Chabib focuses on international tax planning and strategies to access new markets with particular reference to Morocco and other countries of the MENA region, especially with regard to the incorporation of companies and branches, management accounting and administrative procedures necessary for the conduct of company.

**Francesco Petrucciano**, partner, responsible for Teheran office. LLM at “Tor Vergata” University (Rome), in Islamic law, he is specialized into “companies internationalization” at SIOI. Francesco has a certificate in “Islamistic studies” at PISAI. Graduated in farsi at Isfahan University and into Turkish language at Ankara University. Francesco frequently attends as speaker into conferences on Islamic law and Commercial law in Iran and Turkey. He is author of articles on Middle East Countries legal system.

## *Clients*

Anas SpA  
AVA SpA  
Altay Scientific SpA  
Bonatti SpA  
Bureau Veritas SpA  
Demont Srl  
Enerco Distribuzione SpA  
Gemmo SpA  
Grandi Lavori Fincosit SpA  
Impresub SpA  
Impregilo SpA  
Impregilo Lidco JSC  
Intercom Srl  
Intertecno SpA  
Italcementi SpA

Lsg Sky Chefs SpA  
Pietro Fiorentini SpA  
Paresa SpA  
RINA SpA  
Rosetti Marino SpA  
Rizzani De Eccher SpA  
Salcef SpA  
Sirti SpA  
Tecnimont SpA  
Termomeccanica SpA  
Gruppo Toma SpA  
Trevi Asasat JSC  
Tubosider SpA  
Unicredit SpA  
Water and Soil Remediation Srl



## *Awards*

**Chambers and Partners:** *The main contact at the firm, Paolo Greco ... is lauded by clients for his experience assisting foreign companies.... Sources say: "He brings together a sense of what Western clients expect, with a very good understanding of the market."*



## *Offices*

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### **CAIRO (Egypt)**

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### **TEHERAN (Iran)**

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